



SINCE 1954  
**GARTH'S**  
 AUCTIONEERS & APPRAISERS

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 DELAWARE, OHIO 43015  
 PHONE: 740.362.4771  
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## GARTH'S AT-A-GLANCE

### MEDIA CONTACTS

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### OVERVIEW

**Garth's Auctions Inc. is Ohio's oldest premier auction house, specializing in furniture, fine art, folk art, decorative accessories and real estate.** With over two dozen auctions a year and six certified appraisers – more than any other firm in the Midwest – Garth's promotes single pieces as well as lifetime collections for consignment at auction. Through its partnership with Keller Williams Capital Partners Realty, Garth's goes beyond the contents of the home to the home itself, handling the sale of real estate at auction or in traditional listings, completing its family of offerings.

### YEAR GARTH'S WAS FOUNDED

1954

### ANNUAL SALES

Approaching \$10 million

### BUSINESS AFFILIATIONS

- National Association of Auctioneers
- Ohio Auctioneers Association
- Delaware Area Chamber of Commerce

### KEY SERVICES

**On-site auctions, consignment, appraisals, real estate at auction.**

### Among the items that Garth's has auctioned over the years:

- Collection of ancient Egyptian artifacts, including a mummified bird
- Collection of Kennedy family photographs
- Well-known for Tiffany lamps, folk and outsider art, firearms, American Indian items, Asian ivories, jade, porcelains, and even vampire kits
- One of the early leaders in Indian relic auctions
- Kissel Speedster, the 1920s-era auto favored by such celebrities as Fatty Arbuckle and Amelia Earhart

### Garth's holds the sales record for:

- The daytime scene "Navajo Horse Race," by Frank Tenney Johnson, for \$196,250
- The painting "The Robe of Winter," by Arthur Meltzer, for \$156,875
- A folk art carving "Slavery Time," by Elijah Pierce, for \$74,750
- A painting by Augustus Koopman, for \$33,350
- Soap Hollow furniture from Somerset County, Pa.(mid to late 1800s), for \$132,250



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## KEY PERSONNEL

### Richard "Jeff" Jeffers, C.E.O. and Principal Auctioneer

Jeff Jeffers and his wife Amelia own Garth's Auctions of Delaware, Ohio, the state's oldest premier auction house with annual revenue approaching \$10 million dollars per year. A licensed auctioneer in the state of Ohio, Jeff attended the Missouri Auction School in 1997 and became a member of the Certified Appraisers Guild of America in 1999. He is a graduate of The Ohio State University.

Well into his second decade in the business, Jeff's reputation as a great auctioneer and good eye has earned him the respect of buyers and sellers nationwide. Among many charitable endeavors that benefit schools, museums and other worthy causes, Jeff serves as the chief auctioneer for the annual fund-raising auction for St. Croix's Whim Plantation Museum in the U.S. Virgin Islands. A hands-on manager with a keen memory and zest for research, Jeff oversees every lot that sells through Garth's, processing 30,000 objects a year.

### Amelia Jeffers, President and Auctioneer

With experience ranging from professional consigning to business marketing to real estate sales, Amelia dons many hats at Garth's. She attended the Mid-Ohio School of Auctioneering and West Virginia University, and during her 14 years at the auction house has skillfully managed every aspect of the business, particularly those relative to design and marketing. It is Amelia's creativity and enthusiasm, for instance, that generated Garth's highly respected full-color catalogs that set the auction house apart.

In 2008, Amelia added one more title to her list of accomplishments by becoming the lead Realtor and auctioneer for the Garth's Auctions team at Keller Williams Capital Partners Realty.

## PHILANTHROPY/CHARITY

- Andrews House
- The Delaware Arts Festival
- The Decorative Arts Trust
- The Ohio Historical Society
- Columbus Museum of Art
- March of Dimes
- Recreation Unlimited
- St. Croix's Whim Museum
- The Columbus Academy
- Kids'N'Kamp
- The Childhood League Spring Gala
- Hudson Montessori School

